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Walter Meier and DIAMETAL Announce Exclusive Partnership for Micro Cutting Tool Sales in Switzerland

Walter Meier AG, a leading distributor of industrial products and services in Switzerland, and DIAMETAL AG, a renowned manufacturer of high-performance cutting tools, today announced an exclusive partnership for the sales and distribution of DIAMETAL's cutting tool solutions in the Swiss market.

Under the terms of the agreement, Walter Meier will become the sole distributor of DIAMETAL's comprehensive range of Micro cutting tools, including milling cutters, drills, reamers, and threading tools, for the metalworking industry in Switzerland. This strategic alliance combines Walter Meier's extensive sales and service network with DIAMETAL's cutting-edge tool manufacturing capabilities, providing Swiss manufacturers with unparalleled access to innovative and high-quality cutting solutions.

Walter Meier is a technology partner that joins DIAMETAL in the new Application Center to offer the best solutions to customers with the installation of a FANUC ROBODRILL machine. The Application Center, equipped with the various CNC machines, will allow to test and optimize the use of DIAMETAL tools under real conditions, ensuring optimal performance. The customers can count on current process optimizations and / or new cutting solutions tailored to the specific application.

Unmatched Expertise and Customer Support

"We are thrilled to partner with DIAMETAL, a company renowned for its exceptional cutting tool technology and commitment to quality," said Jan ten Pas, CEO of Walter Meier AG. "This collaboration aligns perfectly with our mission to deliver best-in-class products and services to our customers in the metalworking sector."

DIAMETAL's cutting tools are designed to offer superior performance, extended tool life, and increased productivity, enabling Swiss manufacturers to optimize their machining operations and achieve significant cost savings.

"Walter Meier's extensive industry knowledge, customer-centric approach, and nationwide presence make them an ideal partner for us," said Beat Kaufmann, CEO of DIAMETAL AG.



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"Together, we will provide Swiss manufacturers with unmatched expertise, technical support, and cutting-edge solutions to drive their competitiveness in the global market."

Immediate Availability and Support

The DIAMETAL cutting tool range is available immediately through Walter Meier's sales channels, including their network of technical sales representatives and online platforms. Customers can expect comprehensive support, including application engineering, tool selection assistance, and on-site training to ensure optimal tool performance and maximum productivity.

For more information about the DIAMETAL cutting tool solutions available through Walter Meier, please visit www.waltermeier.solutions or contact your local Walter Meier sales representative.

